

## SUCCESS STORY

INDUSTRY – PROCESSING FACILITY  
APPLICATION – AMMONIA COMPRESSOR

NEW MOTOR COSTS: \$ 60,431

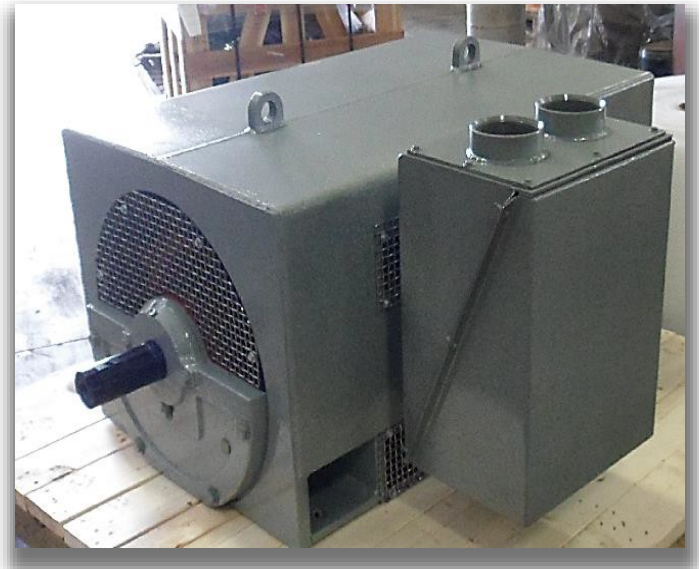
MODIFICATION COST: \$ 32,639

TOTAL SAVINGS = \$ 27,792

## LOUIS ALLIS Saves Processing Facility from Weeks of Downtime at a Savings of \$27,000+

### CHALLENGE

The customer had a **500 HP Ammonia Compressor motor** that **failed** and when it did they didn't have a spare motor on hand to run in its place. This left them facing downtime and costly losses. In their search for a replacement unit they contacted Louis Allis. The customer was quoted (2) options. The first was a new motor option for \$60,431.00 with a 26 week delivery. However, Louis Allis was also able to provide a quote for an in-stock factory recertified option that would not only ship quickly but was **nearly half the cost of a new unit.**



### SOLUTION

Louis Allis provided the customer with the factory recertified motor for **\$32,639.00 and delivered it in 3 days!** This not only saved the customer **\$27,792.00**, it got them up and running in no time!

**ALABAMA**

Birmingham, 205/251-3231  
 Brewton, 251/867-6363  
 Decatur, 256/355-0492  
 Demopolis, 334/287-0611  
 Dothan, 334/794-2747  
 Fairfield, 205/744-1949  
 Gadsden, 256/543-3441  
 Huntsville, 256/858-5020  
 Mobile, 251/661-7800  
 Monroeville, 251/743-4814  
 Montgomery, 334/262-5786  
 Muscle Shoals, 256/383-0862  
 Pennington, 205/654-2975  
 Tuscaloosa, 205/759-4261

**Hydraulic Supply Company**

Mobile, 251/415-5468

**ALASKA**

Anchorage, 907/563-5565  
 Fairbanks, 907/452-4488

**ARIZONA**

Flagstaff, 928/526-3296  
 Phoenix, 602/269-2331  
 Tucson, 520/882-6800  
 Yuma, 928/782-3919

**General Tool & Supply**

Moroni, 928/865-6294  
 Tempe, 480/829-3835  
 Tucson, 520/624-6656

**ARKANSAS**

Blytheville, 870/763-6880  
 Ft. Smith, 479/646-6868  
 Jonesboro, 870/974-7100  
 Little Rock, 501/568-3116  
 Pine Bluff, 870/534-1177  
 Russellville, 479/968-3422  
 Springdale, 479/556-6905  
 Stuttgart, 870/672-4785  
 Texarkana, 870/774-2547

**Missouri Power Transmission**

Blytheville, 870/762-1131  
 Conway, 501/450-9333  
 Fort Smith, 479/783-5300  
 Hot Springs, 501/262-1133  
 Springdale, 479/751-2844

**CALIFORNIA**

Anaheim, 714/780-1791  
 Anaheim, 657/208-5650  
 Apple Valley, 760/810-4350  
 Bakersfield, 661/324-6741  
 Chico, 530/961-9950  
 Concord, 925/689-9880  
 Fontana, 909/357-9898  
 Fresno, 559/237-9131  
 Gardena, 310/327-5070  
 Gilroy, 408/848-3099  
 Hayward, 510/266-0200  
 Lodi, 209/334-2530  
 Los Angeles, 323/728-0281  
 Modesto, 209/529-0261  
 Oxnard, 805/487-4877  
 Palmdale, 661/948-8436  
 Sacramento, 916/455-1990  
 Salinas, 831/758-3345  
 San Diego, 858/565-0092  
 San Fernando, 818/365-0300  
 Santa Clara, 408/727-6408  
 Stockton, 209/943-2801  
 Turlock, 209/549-8155  
 Ukiah, 707/462-9766  
 Victorville, 760/561-7270  
 Visalia, 559/651-0111

**Moss Rubber**

Banica, 707/746-1600  
 San Francisco, 650/871-1010

**Power Industries**

Napa, 707/252-7333  
 Santa Rosa, 707/545-7904

**COLORADO**

Denver, 303/399-1500  
 Ft. Morgan, 970/867-1045  
 Greeley, 970/336-6481  
 Pueblo, 719/546-0500

**CONNECTICUT**

E. Windsor, 860/292-6091  
 Wallingford, 203/294-5427

**DELAWARE**

Delmar, 302/462-3130

**FLORIDA**

Bartow, 863/533-0574

Clewiston, 863/983-5500  
 Ft. Pierce, 772/464-5537  
 Jacksonville, 904/757-5080  
 Miami/Miramar, 954/704-8565  
 Orlando, 407/298-0380  
 Panama City, 850/769-2492  
 Pensacola, 850/433-0021  
 Tampa, 813/626-1191

**Hydraulic Supply Company**

Belle Glade, 561/996-4431  
 Fort Lauderdale, 954/463-6460  
 Fort Myers, 239/274-9229  
 Florida City, 305/248-3713  
 Jacksonville, 904/783-4401  
 Lakeland, 863/665-3589  
 Medley, 305/249-1877  
 Miami, 305/888-2415  
 Naples, 239/435-1642  
 Orlando, 407/295-4537  
 Pompano Beach, 954/973-5900  
 Riviera Beach, 561/863-6258  
 Tampa, 813/621-0790

**Miller Industrial Solutions**

Cocoa, 321/632-4091  
 Daytona Beach, 386/255-4509  
 Ft. Lauderdale, 954/491-6222  
 Ft. Myers, 239/936-6264  
 Ft. Pierce, 772/464-0490  
 Jacksonville, 904/737-9919  
 Lake City, 386/755-4330  
 Lakeland, 863/701-9500  
 Miami, 305/953-1724  
 Ocala, 352/732-4141  
 Orlando, 407/849-6000  
 Perry, 850/584-2161  
 Tampa, 813/247-7455  
 West Palm Beach, 561/863-5111

**Braas**

Oldsmar, 952/937-8902

**GEORGIA**

Albany, 229/888-0910  
 Atlanta, 770/948-5300  
 Augusta, 706/724-7401  
 Brunswick, 912/265-0178  
 Cartersville, 770/387-0131  
 Columbus, 706/324-0313  
 Dalton, 706/272-3900  
 Gainesville, 770/532-4268  
 LaGrange, 706/883-7995  
 Macon, 478/784-0500  
 Norcross, 770/441-9909  
 Savannah, 912/236-1591  
 Valdosta, 229/244-4548

**Hydraulic Supply Company**

Augusta, 706/790-0628  
 Columbus, 706/322-0707  
 Forest Park, 404/608-0995  
 Marietta, 678/398-6673  
 Marietta, 678/909-9227  
 Pooler, 912/965-6771

**IDAHO**

Caldwell, 208/377-4334  
 Pocatello, 208/233-3894

**General Tool & Supply**

Boise, 503/226-3411  
 Lewiston, 208/798-3239

**ILLINOIS**

Addison, 630/627-4605  
 Bloomington, 309/827-0436  
 Bourbonnais, 815/939-4466  
 Champaign, 217/352-8550  
 Chicago S., 312/850-3700  
 Chicago Hts., 708/754-6300  
 Countryside, 708/354-5900  
 Danville, 217/442-8800  
 Decatur, 217/877-3400  
 East Peoria, 309/694-6214  
 Elgin, 847/697-3100  
 Elk Grove Vill., 847/616-4001  
 Lisle, 630/223-7800  
 Machesney Pk., 815/664-1154  
 Mattton, 217/235-7151  
 Montgomery, 630/897-8652  
 Mt. Vernon, 618/241-9500  
 Quincy, 847/622-6168  
 Rockdale, 815/725-6720  
 Rockford, 815/874-9461  
 Springfield, 217/523-8337  
 Waukegan, 847/623-8770  
 W. Chicago, 630/231-4453  
 Wheeling, 847/459-7727

**Braas**

Elgin, 874/760-6630

**INDIANA**

Columbus, 812/379-2329  
 Crawfordsville, 765/362-7227  
 Elkhart, 574/293-4343  
 Evansville, 812/423-7701  
 Ft. Wayne, 260/422-6451  
 Gary, 219/938-9200  
 Hammond N., 219/931-3010  
 Indianapolis, 317/248-2100  
 Kendallville, 260/347-4135  
 Kokomo, 765/453-2550  
 Lafayette, 765/448-6600  
 LaPorte, 219/362-8526  
 Muncie, 765/288-4474  
 Richmond, 765/966-3528  
 South Bend, 574/291-0770  
 Terre Haute, 812/232-8344  
 Warsaw, 574/268-0181

**IOWA**

Ankeny, 515/965-1065  
 Cedar Rapids, 319/362-9940  
 Davenport, 563/391-8888  
 Dubuque, 563/556-3022  
 Ft. Dodge, 515/573-5753  
 Ft. Madison, 319/372-6611  
 Muscatine, 563/263-3452  
 Ottumwa, 641/682-5401  
 Sioux City, 712/258-0595  
 Twin Falls, 208/944-3890  
 Waterloo, 319/235-7167

**KANSAS**

Dodge City, 620/227-6080  
 Salina, 785/826-9970  
 Topeka, 785/233-6500  
 Wichita, 316/942-6700

**Hub Supply**

Wichita, 316/265-9608

**KENTUCKY**

Bowling Green, 270/842-6195  
 Carrollton, 502/732-8114  
 Lexington, 859/873-7212  
 London, 606/878-6312  
 Louisville, 502/964-4804  
 Owensboro, 270/926-0330  
 Paducah, 270/443-6291

**LOUISIANA**

Alexandria, 318/445-7446  
 Baton Rouge, 225/356-6131  
 DeRidder, 337/348-5100  
 Gonzales, 225/644-6568  
 Harahan, 504/733-5400  
 Harahan, 985/871-8000  
 Houma-Cenac, 985/873-9881  
 Ruston, 318/255-6721  
 Shreveport, 318/687-2110  
 West Monroe, 318/387-6875

**Drago Supply**

Geismar, 225/673-6403  
 Lake Charles, 337/882-0392

**Hydraulic Supply Company**

Harvey, 504/362-5901

**Voorhies Supply**

Harvey, 504/340-2271  
 Houma, 985/868-4554  
 Lafayette, 337/235-7545  
 New Iberia, 337/364-2431

**MAINE**

Bangor, 207/942-5571  
 Hinkley, 207/942-5571  
 Portland, 207/828-4727  
 Portland, 207/228-1863  
 Presque Isle, 207/764-7270  
 Rumford, 207/364-7933  
 Union, 207/785-4666

**MARYLAND**

Baltimore, 410/687-2700

**MASSACHUSETTS**

Beverly, 781/376-5850  
 Boston, 781/376-5850  
 Marlborough, 508/229-2688

**MICHIGAN**

Escanaba, 906/786-8110  
 Grand Rapids, 616/791-9770  
 Jackson, 517/788-6700  
 Kalamazoo, 269/381-1540  
 Kingsford, 906/774-1100  
 Lansing, 517/322-0540  
 Livonia, 734/261-4920  
 Ludington, 231/845-6256  
 Madison Hts, 248/583-8600

Saginaw, 989/771-2270  
 Taylor, 734/946-3788  
 Traverse City, 231/929-0074

**D.P. Brown**

Grand Rapids, 616/656-0500  
 Saginaw, 989/771-0200

**MINNESOTA**

Duluth, 218/628-2825  
 Eden Prairie, 952/828-0800  
 Mankato, 507/345-7856  
 Marshall, 507/532-0198  
 Mountain Iron, 218/749-8663  
 St. Paul, 651/631-2430  
 Waite Park, 320/656-1111

**Braas**

Eden Prairie, 952/937-8902

**MISSISSIPPI**

Columbus, 662/328-8041  
 Grenada, 662/226-6800  
 Jackson, 601/373-3383  
 Laurel, 601/649-1321  
 McCombs, 601/684-3666  
 Meridian, 601/482-0433  
 Tupelo, 662/844-2119

**Lewis Supply**

Corinth, 662/287-6107

**MISSOURI**

Cape Girardeau, 573/519-3210  
 Columbia, 573/814-0654  
 Joplin, 417/781-0010  
 Kansas City, 816/587-8844  
 Sedalia, 660/826-5661  
 Springfield, 417/862-5300  
 St. Louis, 314/770-2600

**Missouri Power Transmission**

Cape Girardeau, 573/335-5546  
 Columbia, 573/474-1446  
 Rolla, 573/364-8009  
 Springfield, 417/869-4014  
 St. Louis, 314/421-0919

**MONTANA**

Billings, 406/252-6641  
 Missoula, 406/542-6692  
 Helena, 406/449-6318

**NEBRASKA**

Columbus, 402/562-7406  
 Grand Island, 308/381-2279  
 Lincoln, 402/467-1153  
 Omaha, 402/344-7323

**NEVADA**

Las Vegas, 702/651-9490  
 Reno, 775/355-0555

**NEW HAMPSHIRE**

Manchester, 603/641-5649

**NEW JERSEY**

Kenilworth, 908/241-1047  
 New Brunswick, 732/828-8711

**NEW MEXICO**

Albuquerque, 505/884-2606

**NEW YORK**

Albany, 518/438-1771  
 Buffalo, 716/743-0691  
 Elmira, 607/734-2158  
 New York City, 914/235-0029  
 Plattsburgh, 518/438-1771  
 Rochester, 585/247-1121  
 Schenectady-GE, 518/438-1771  
 Syracuse, 315/452-1775

**NORTH CAROLINA**

Asheville, 828/684-3180  
 Charlotte, 704/588-4100  
 Greensboro, 336/993-2974  
 Greenville, 252/752-6400  
 Hickory, 828/324-5548  
 Kernersville, 336/993-2974  
 Lumberton, 910/738-4221  
 Raleigh, 919/779-7400  
 Rocky Mount, 252/972-3096  
 Wilmington, 910/343-1311

**Braas**

Salisbury, 704/639-0207

**Hydraulic Supply Company**

Charlotte, 704/319-9685  
 Greensboro, 336/544-8502

**NORTH DAKOTA**

Bismarck, 701/223-5901  
 Dickinson, 701/225-9221  
 Fargo, 701/234-9015  
 Fargo, 701/492-0444  
 Grand Forks, 701/772-7177

**OHIO**

Canton, 330/305-1991  
 Chillicothe, 740/775-1226  
 Cincinnati, 513/533-4900  
 Cleveland, 216/398-2200  
 Columbus, 614/444-3030  
 Dayton, 937/236-7711  
 Defiance, 419/784-4013  
 Findlay, 419/424-1003  
 Lancaster, 740/687-0405  
 Marion, 937/644-1613  
 Marysville, 937/644-1613  
 Piqua, 937/778-1905  
 Sandusky, 419/625-3432  
 Toledo, 419/726-7422

**DST**

Cincinnati, 513/489-3588  
 Dayton, 937/461-4550  
 Mil. Vernon, 740/392-2100

**Paragon Services & Supply**

Lima, 419/224-1988

**LEAT**

Euclid, 216/692-2778

**OKLAHOMA**

Lawton, 580/248-2211  
 Muskogee, 918/682-3611  
 Oklahoma City, 405/943-3316  
 Tulsa, 918/459-6919

**Missouri Power Transmission**

Okahoma City, 405/236-0594  
 Stillwater, 405/372-6605

**OREGON**

Albany, 541/926-5831  
 Eugene, 541/342-5946  
 Medford, 541/732-1552  
 Portland, 503/460-0403  
 Portland, 503/239-5021  
 Roseburg, 541/784-9003  
 Salem, 503/585-7411

**General Tool & Supply**

Portland, 503/226-3411

**PENNSYLVANIA**

Allentown, 610/366-9034  
 Altoona, 814/941-8330  
 Lancaster, 717/393-3901  
 Monroeville, 412/856-8034  
 New Castle, 724/654-6411  
 Philadelphia, 610/616-8000  
 Pittsburgh, 412/787-1990  
 Reading, 610/376-7163  
 Williamsport, 570/322-2439  
 York, 717/848-1102

**PUERTO RICO**

Toa Baja, 787/251-1550

**RHODE ISLAND**

Warwick, 401/736-0515

**SOUTH CAROL**