Challenge

- Production at a corn processing plant halted when a Roller Chain Sprocket for a germ dryer failed.
- Germ is a section of the corn that is removed to be dried before the corn oil is extracted.

Solution

- Acting quickly to help the client minimize downtime and lost productivity, Martin pulled a 306lb Sprocket from inventory and met a courier within two hours of the original phone call.
- The courier delivered the Sprocket right away, ensuring the customer could resume operations.

Impact

- Because of Martin’s known reliability for any after hours emergencies, Martin was able to provide the corn processing plant a total documented cost savings of $96,000.

Bottom-Line Results

**Increased Productivity**

($4,000.00 Downtime Cost per Hour X 24.00 Potential Downtime Hours X 1 Machine)

**Total Documented Cost Savings** - $96,000.00